



# Family Office Private Advisors

The Entrepreneur's Entrepreneur™

## A trusted advisor in enhancing direct private equity portfolios

Family Office Private Advisors (FOPA) provides customized investment solutions to help clients initiate, expand, deploy, and enhance their direct private equity portfolios. Our unique advisory and merchant-banking resources help a variety of individuals and businesses, from single and multi-family offices, to wealthy individuals, holding companies, and their related private holdings.

Thanks to our deep experience in private equity, venture capital, governance, operations, strategy, and corporate development, we successfully match investors with worthy investment opportunities. Through our nexus of strategic relationships, we help our clients invest in small and mid-sized private firms that exhibit high growth potential. We specialize in developing customized solutions that include direct investments, leveraged buyouts, co-investments, private equity portfolio enhancement, and private equity portfolio expansion. We work closely with a limited set of clients always in a transparent, non-competitive, non-fiduciary manner.

## Our expertise runs wide and deep

The FOPA team is composed of a broad network of brilliant people who get the job done. Our clients benefit from gaining access to professionals who have decades of experience across a unique repertoire of investment opportunities. Our team provides personalized guidance and support that draws on their expertise in: private investments, alternative investments, structured products, trusts and estates, offshore investing, real estate, financial services, asset management, art advisory and collections management, and philanthropy. In addition to investments, our talented partners and advisors also provide value-added resources within operational, board-level, M&A, and C-level activities. At FOPA, we are proud to be an integral part of our clients' growth by empowering their wealth creation.

## R. Adam Smith (Founder & CEO)

R. Adam Smith is passionate about growth. Over the past 20 years, he has helped build nearly 40 companies, both in the U.S. and abroad, through his advisory and investment services. An expert in the branded space, Adam works hard to give emerging businesses the opportunity they need to thrive. Through private equity partnerships Adam has led and/or sponsored, his investments amount to a combined \$600 million in sales and more than \$250 million in contributed equity invested capital.

Adam started his career on Wall Street in 1993, holding positions at top firms including Salomon Brothers Inc., J.P. Morgan, and Lehman Brothers Inc. He earned an MBA with high honors from the Graduate School of Business at Columbia University, and a BA cum laude in International Relations and Economics from Boston University. Adam has two boys and resides in New York City.

*Personalized guidance  
and support from a robust  
network of experts*

*We welcome the opportunity to learn more about your business and explore how we can build a successful partnership. Please contact us with inquiries.*

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